
Guclu Atinc, D.B.A.
Associate Professor
Management & Economics Department
College of Business
Guclu.Atinc@tamuc.edu

Academic Background

Academic Degrees

D.B.A. Louisiana Tech University, Ruston, Louisiana, Strategic Management (Research Methods, Economics Emphasis), 2011.

Title: *Detrimental effects of interventions with the corporate governance mechanisms of young entrepreneurial firms.*

M.B.A. Louisiana Tech University, Ruston, Louisiana, Management, 2009.

M.B.A. Troy State University, Troy, AL, General Business, 2000.

B.S. Troy State University, Troy, AL, Management, 1999.

Work Experience

Work Experience

Associate Professor of Management, Texas A&M University - Commerce (September, 2017 - Present), Commerce, Texas.

Associate Dean, Texas A&M University - Commerce (August, 2017 - Present), Commerce, Texas.

Guest Lecturer, University of International Business and Economics (July, 2018 - July, 2018), Beijing, China-PRC.

Assistant Professor of Management, Texas A&M University - Commerce (August, 2014 - September, 2017), Commerce, Texas.

Guest Lecturer, University of International Business and Economics (July, 2016 - July, 2016), Beijing, China.

Guest Lecturer, Istanbul Bilgi University (February, 2015 - May, 2016), Istanbul, Turkey.

Assistant Professor of Management, Drake University (August, 2011 - August, 2014), Des Moines, Iowa.

Senior Lecturer of Management, The University of Texas at Tyler (August, 2010 - August, 2011), Tyler, Texas.

Graduate Assistant, Louisiana Tech University (November, 2006 - August, 2010), Ruston, Louisiana.

Senior Internal Auditor, Yapi Kredi Bankasi (January, 2003 - November, 2006), Istanbul, Turkey.

Marketing Representative, Celik Halat (May, 2002 - September, 2002), Izmit, Turkey.

Family Business Owner, Total Insaat (August, 2000 - April, 2001), Istanbul, Turkey.

Graduate Lab Assistant, Troy State University (September, 1998 - August, 2000), Troy, Alabama.

Consulting Experience

2016-2017: Yurdaer Mimarlik

2015-2016: Yurdaer Mimarlik

Intellectual Contributions

Intellectual Contributions Grid

Category	BDS	AIS	TLS	Total
Articles in Refereed Journals	13	6		19
Articles-in-Progress (All)	2			2

Publications in Refereed Conference Proceedings		2		2
Presentations of Refereed Papers	12	3		15
Presentations of Non-Refereed Papers	2		2	4
Other Research, Refereed and Publicly Available				0

Refereed Articles

Applied or Integrative/application Scholarship

Humphreys, J., Loncar, D., Atinc, G., Hayek, M., & Novicevic, M. (in press, 2019). An Integrated Framework of Market and Nonmarket Strategies for Demoralized Transition Economies. *Journal of East European Management Studies*.

Atinc, G., & Taneja, S. (2018). Why Do Applicants Leave Recruitment Websites Without Submitting and Application? *Journal of Applied Management and Entrepreneurship*, 23 (1).

Taneja, S., Atinc, G., & Pryor, M. G. (2015). Strategic Reorientation in Failing Firms: The CEO Perspective. *Journal of Business Strategies*.

Atinc, G., Ocal Atinc, Y., & Uwakonye, M. (2012). FED's Impact on the Value of Dollar through Interest Rates. *Journal of Business and Economics Research*, 10 (1), 45-52.

Liu, Y., Atinc, G., & Kroll, M. (2011). The Unique Nature of Chinese Corporate Governance Practices. *Journal of Business Strategies*, 28 (1), 29-58.

Samuel, S., & Atinc, G. (2008). A Real Options Approach for Entrepreneurs Making Decisions under Uncertainty. *Issues in Innovation*, 2 (1), 38-64.

Basic or Discovery Scholarship

Hayek, C., & Atinc, G. (2018). Corporate Fraud: Does Board Composition Matter? *Journal of Accounting and Finance*, 18 (2), 10-25.

Hayek, M., Randolph-Seng, B., Atinc, G., & Montolya, D. (2018). The Influence of Political Skill on Career Success in an Ecuadorian Family Firm: The Mediating Role of Affective Commitment. *International Journal of Cross Cultural Management*, 18 (2), 175-190.

Atinc, G., Kroll, M. J., & Walters, B. (2017). Detrimental Effects of Interventions with the corporate governance mechanisms of young entrepreneurial firms: The Case of Young Entrepreneurial Firms. *Management Decision*, 55 (2), 234-247.

Williams, W. W., Randolph-Seng, B., Hayek, M., Pane-Haden, S., & Atinc, G. (2017). Servant Leadership and Followership Creativity: The Influence of Workplace Spirituality and Political Skill. *Leadership and Organization Development Journal*, 38 (2), 178-193.

Becker, T. E., Atinc, G., Breugh, J. A., Carlson, K. D., Edwards, J. R., Paul E. Spector (2016). Statistical Control in Correlational Studies: Ten Essential Recommendations for Organizational Researchers. *Journal of Organizational Behavior*, 37 (2), 157-167.

Darrat, M., Atinc, G., & Babin, B. (2016). On The Dysfunctional Consequences of Salesperson Exhaustion. *Journal of Marketing Theory and Practice*, 24 (2), 236-245.

Fuller, C., Simmering, M. D., Atinc, G., Ocal Atinc, Y., & Babin, B. (2015). Common method variance detection in business research. *Journal of Business Research*, 69 (8), 3192-3198.

Simmering, M. D., Fuller, C., Ocal Atinc, Y. M., Richardson, H., & Atinc, G. (2015). Marker Variable Choice, Reporting, and Interpretation in the Detection of Common Method Variance: A Review and Demonstration. *Organizational Research Methods*, 18 (3), 473-511.

Atinc, G., & Ocal Atinc, Y. (2014). The Moderating Effect of Organizational Environment on Post-IPO Corporate Governance Changes and Firm Performance Relationship. *Journal of Leadership and Organizational Studies*, 21 (3), 286-298.

Atinc, G., Kroll, M., & Walters, B. (2013). An Investigation of the Impact of Academicians as Directors. *Journal of Leadership and Organizational Studies*, 20 (3), 323-330.

Atinc, G., Liu, Y., Kroll, M., & Walters, B. (2012). An Inquiry into Chinese Initial Public Offerings from a Corporate Governance Perspective. *Journal of Business Strategies*, 29 (2), 99-123.

Atinc, G., Simmering, M. D., & Kroll, M. J. (2012). Use of control variables in management research. *Organizational Research Methods*, 15 (1), 57-74.

Atinc, G., Darrat, M., Fuller, B., & Parker, B. (2010). Perceptions of Organizational Politics: A Meta-analysis of Theoretical Antecedents. *Journal of Managerial Issues*, 22 (4), 494-513.

Refereed Proceedings

Applied or Integrative/application Scholarship

Taneja, S., Atinc, G., & Pryor, M. G. (2016). Strategic Reorientation in Failing Firms: The CEO Perspective. *Southwest Academy of Management*.

Atinc, G., & Darrat, M. (2013). The Effects of Supervisory Feedback on Salesperson Proclivity to Deviance: The Central Role of Trust in Manager. *National Conference of Sales Management*.

Papers Under Review

Humphreys, J., Peterof, D., Atinc, G., Hayek, M., & Novicevic, M. (2018). "Coordinating the Interface of Market and Nonmarket Strategies in Demoralized Transition Economies," Revised and resubmitted to *Management Decision*.

Presentations of Refereed Papers

International

Atinc, G., Bifei, T., & Zhang, J. (2015-2016). *An Exploratory Study on Antecedents and Dimensions of International Entrepreneurial Self-efficacy of Chinese New Ventures*. United States Association of Small Business and Entrepreneurship, San Diego, California.

Atinc, G., Darrat, M., & Babin, B. (2013-2014). *Effects of LMX and Emotional Exhaustion on Salesperson Deviance*. World Marketing Congress, Lima, Peru.

National

Atinc, G. & Darrat, M. (2012-2013). *The Effects of Supervisory Feedback on Salesperson Proclivity to Deviance: The Central Role of Trust in Manager*. National Conference of Sales Management, San Diego, California.

Fuller, C., Simmering, M., Atinc, G., & Ocal Atinc, Y. (2012-2013). *An Analysis and Critique of the Use of Post Hoc Common Method Variance Detection Techniques in Information Systems Research*. Southern Management Association, Savannah, Georgia.

Atinc, G., Fuller, C., Simmering, M., Ocal Atinc, Y., & Richardson, H. (2011-2012). *Missing the Mark: Problems with marker variable choice, reporting, and interpretation in the detection of common method variance*. Southern Management Association, Fort Lauderdale, Florida.

Atinc, G., Benett, R., & Kroll, M. (2009-2010). *Corruption among Upper Echelons*. Southern Management Association, Asheville, North Carolina.

Atinc, G. & Simmering, M. (2008-2009). *Use of Control Variables in Management Research*. Southern Management Association, St.Pete Beach, Florida.

Regional

Taneja, S., Atinc, G., & Pryor, M. G. (2016-2017). *Strategic Reorientation in Failing Firms: The CEO Perspective*. Southwest Academy of Management, Oklahoma City, Oklahoma.

Atinc, G. & Kappen, J. (2012-2013). *Why Do Applicants Leave Without Submitting the Applications?* Midwest Academy of Management, Milwaukee, Wisconsin.

Atinc, G. (2012-2013). *The Moderating Effect of Environment on Corporate Governance Changes and Firm Performance Relationship: The Case of Young Entrepreneurial Firms*. Midwest Academy of Management, Milwaukee, Wisconsin.

Atinc, G. (2011-2012). *Detrimental Effects of Post-IPO Corporate Governance Changes*. Midwest Academy of Management, Itasca, Illinois.

Atinc, G., Kroll, M., & Walters, B. (2010-2011). *Academics on the Board*. Southwest Academy of Management, Dallas, Texas.

Atinc, G., Darrat, M., Parker, B., & Fuller, B. (2009-2010). *Perceptions of Organizational Politics: Meta-Analysis*. Southwest Academy of Management, Oklahoma City, Oklahoma.

Atinc, G., Lui, Y., Kroll, M., & Walters, B. (2009-2010). *Different stages of Chinese Initial Public Offerings*. Southern Management Association, Ashville, North Carolina.

Atinc, G., Lui, Y., Kroll, M., & Wang, Y. (2007-2008). *Board Structure Ownership Structure, and Firm Performance in Chinese Publicly Listed Firms*. Southwest Academy of Management, Houston, Texas.

Presentations of Non-Refereed Papers

International

Becker, T., Atinc, G., Breugh, J., Carlson, K., & Edwards, J. (2013-2014). *Statistical Control in Organizational Research: An Update, Analysis, & Discussion of Next Steps*. Invited presentation at Academy of Management, Philadelphia, Pennsylvania.

Atinc, G. & Ocal Atinc, Y. (2014-2015). *What is response bias in marketing research today?* Invited presentation at World Marketing Congress, Bari, Italy.

Atinc, G., Myers, C., & Ocal Atinc, Y. (2017-2018). *Tackling Corporate Business Needs through BI/Analytics Growth*. Invited presentation at World Marketing Congress, Porto, Portugal.

Regional

Atinc, G. (2016-2017). *Use of Control Variables in Management Research*. Invited presentation at Southwest Academy of Management, Little Rock, Arkansas.

Other Research

2012-2013: Atinc, G., *Review of the book Corporate Governance Matters: A Closer Look at Organizational Choices and Their Consequence, by Larcker, D. & Tayan, B., Upper Saddle River, New Jersey: Pearson Education Inc., 2011, 480 pages.*

Honors & Awards

Honors/Awards

2016-2017: Paul W. Barrus Distinguished Faculty Teaching Award, Texas A&M University - Commerce.

2016-2017: Best Paper of the Track Award, Organizational Theory/Strategy/Sustainability Track - Southwest Academy of Management. [Type: Award] [Category: Research] [Status: Received]

2015-2016: Travel and Research Award, Multiple Universities. [Type: Award] [Category: Research] [Status: Received]

2012-2013: Outstanding Reviewer Award, Midwest Academy of Management. [Type: Award] [Category: Service-Professional] [Status: Received]

2012-2013: Best Paper of the Track Award, Southern Management Association. [Type: Award] [Category: Research] [Status: Received]

2012-2013: Best Paper of the Track, Midwest Academy of Management. [Type: Award] [Category: Research] [Status: Nominated]

2011-2012: Travel and Research Award, Multiple Universities. [Type: Award] [Category: Research] [Status: Received]

2008-2009: Academic Achievement Scholarship, Louisiana Tech University. [Type: Scholarship] [Category: Other] [Status: Received]

2007-2008: Best Paper of the Track Award, Southwest Academy of Management. [Type: Award] [Category: Research] [Status: Received]

Teaching

Executive or Professional Education Courses Taught

2015-2016 - . Executive Education at Yurdaer Mimarlik

Teaching Activities and Efforts toward Continuous Improvement

2017-2018 - Self Review of Teaching. Other Teaching Activities.

Service

College Assignments

Chair:

2018-2019: Shanan's Testing of Sedona Committee (Co-Chair)

Istanbul Bilgi University**Thesis Assignments****Chair:**

2015-2016: Graduate Project Advisor

Texas A&M University - Commerce**Department Assignments****Other Institutional Service Activities:**

The value " cannot be converted to a number.

Service to the Profession**Board Member: PRJ Editorial Review Board**

2017-2018 – 2018-2019: Journal of Managerial Psychology (International).

2012-2013 – 2018-2019: Journal of Leadership and Organizational Studies (National).

2017-2018: Thunderbird International Business Review (International).

2016-2017: Journal of Applied Management and Entrepreneurship (National).

Chair: Conference / Track / Program

2016-2017 – 2018-2019: Southwest Academy of Management (Regional).

2013-2014: Midwest Academy of Management (Regional).

2011-2012: World Marketing Congress (International).

Reviewer - Article / Manuscript

2018-2019: Emerging Markets Finance and Trade (International).

2017-2018 – 2018-2019: International Journal of Cross Cultural Management (International).

2015-2016 – 2018-2019: Management Decision (International).

2015-2016: Corporate Governance: An International Review (International).

2011-2012: ODTU Teknoloji Dergisi (Regional).

2010-2011: Journal of Business Research (International).

Editor: Conference Proceedings

2016-2017 – 2018-2019: Academy of Management (International).

Other Professional Service Activities

2017-2018: Academy of Management (International).

2014-2015: Academy of Management (International).

2013-2014: World Marketing Congress (International).

2011-2012: Drake University (Local).

2011-2012: Southern Management Association (National).

2007-2008: Southern Management Association (National).

2007-2008: Southwest Academy of Management (National).

Reviewer: Conference Paper

2014-2015: United States Association of Small Business and Entrepreneurship (National).

2012-2013: Midwest Academy of Management (Regional).

2008-2009: Southern Management Association (National).

2007-2008: Academy of Management (International).

Professional Memberships

Academy of Marketing Science, 2018-2019

Southwest Academy of Management, 2014-Current

Midwest Academy of Management, 2011-2014

Academy of Management, 2009-Current

Southern Management Association, 2008-2012

Personal Professional Development

2018-2019: AACSB Associate Deans Conference, Phoenix, Arizona.

2018-2019: Texas Business Dean's Conference, Denton, Texas.

2018-2019: L-3 Corporation Reset the Clock Training, Rockwall, Texas.

2017-2018: AACSB Accreditation Conference, Portland, Oregon.

2017-2018: AACSB Associate Deans Conference, New Orleans, Louisiana.

2014-2015: AACSB's Proposed New Accreditation Standards and Their Impact on Business Schools, Tampa, Florida.

2014-2015: Southwest Academy of Management, Houston, Texas. SmartPLS workshop

2011-2012: Midwest Academy of Management, Omaha, Nebraska. Teaching Bootcamp

Miscellaneous

2003-2004 - Banking related trainings : Consulting, Involved in Seminars about Anti-Money Laundry, Global Economics, Team-Work, Operational Risk in Banking, Credit placement, Fraud prevention, Efficient Communication Skills, Corporate Culture, Tracking of details in workplace environment

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