Instructor:   Dr. Kendra Ingram  
E-Mail: Kendra.Ingram@tamuc.edu  
Phone: 903-886-5701  
Fax: 903-886-5702  
Office: BA 309  
Office Hrs: By appointment as needed

*IMPORTANT*: E-mail is the best method for of contact for me. I check e-mail regularly. **Each time you send an e-mail the subject line should read MGT 305 to ensure that I receive the message.** If you follow these directions exactly I will respond to emails within a 48 hour time period. If you do not follow these instructions exactly, I cannot assure you that I will respond as quickly because your e-mail will be lost in a sea of other e-mail messages.


**ORGZTL BEHV STU VALUE ED&MML W/ETX SAC PKG, 15/E**

**ROBBINS & JUDGE**

ISBN-10: 0133029913  
Publisher: Prentice Hall  
Copyright: 2013  
Format: National Bundle

**Course Description:** This course provides a comprehensive analysis of individual and group behavior in organizations. Its purpose is to provide an understanding of how organizations can be managed more effectively and at the same time enhance the quality of employees work life. Topics include motivation, rewarding behavior, stress, individual and group behavior, conflict, power and politics, leadership, job design, organizational structure, decision-making, communication and organizational change and development.

**Course Objectives:** This course aims to improve students understanding of human behavior in organization and the ability to lead people to achieve more effectively toward increased organizational performance. After completing this course, students should be able to:

- Understand individual behavior in organizations, including diversity, attitudes, job satisfaction, emotions, moods, personality, values, perception, decision making, and motivational theories.
- Understand group behavior in organizations, including communication, leadership, power and politics, conflict, and negotiations.
- Understand the organizational system, including organizational structures, culture, human resources, and change.

**Grading:**  
A = 90-100  
Exams: 45% (3 @ 15% each)
**Discussion Board: 15%**

<table>
<thead>
<tr>
<th>Grade</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>B = 80-89</td>
<td>15%</td>
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<td>C = 70-79</td>
<td>15%</td>
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<tr>
<td>D = 60-69</td>
<td>15%</td>
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<tr>
<td>F = 00-59</td>
<td>15%</td>
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**Term Paper: 10%**

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<th>Grade</th>
<th>Percentage</th>
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<tbody>
<tr>
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<td>C = 70-79</td>
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<td>10%</td>
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<td>F = 00-59</td>
<td>10%</td>
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**Web Activities: 10% (2 @ 5% each)**

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<tr>
<th>Grade</th>
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<tr>
<td>B = 80-89</td>
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<td>10%</td>
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<td>F = 00-59</td>
<td>10%</td>
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**Self Assessments 20% (4 @ 5% each)**

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<thead>
<tr>
<th>Grade</th>
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<tr>
<td>B = 80-89</td>
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<td>C = 70-79</td>
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<td>D = 60-69</td>
<td>20%</td>
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<tr>
<td>F = 00-59</td>
<td>20%</td>
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</tbody>
</table>

**Total: 100%**

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**Exams:** 45% of overall grade. There are 3 exams. Each exam is worth 15%.

- **Exam 1:** Opens Mon., Feb. 18th at 12:00am - Closes Wed., Feb. 20th at 10:00pm.
- **Exam 2:** Opens Mon., Mar. 25th at 12:00am – Closes Wed., Mar. 27th at 10:00pm.
- **Exam 3:** Opens Mon., Apr. 29th at 12:00am – Closes Wed., May 1st at 10:00pm.

The exams will be timed and can only be accessed once; therefore, once you begin, you may not stop and come back to it later. A missed exam equals a missed exam grade regardless of the reason unless you contact me immediately. If, for any reason, you miss a scheduled exam, you may take a make-up exam in my office within one week of the missed exam. To clarify, this also means that I will not reset any exams. You need to make sure that you have a secure connection upon beginning the exam. If you lose connection, then you will need to contact me immediately to schedule a time to take the exam in my office. I will warn you that the make-up exam is purposely more difficult than the scheduled exam because it means you have had more time to prepare. You will need to e-mail me (always remember to put MGT 305 in the subject line) to set up a day and time that works for both of us.

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**Web Activities:** 10% of overall grade. There are 2 web activity assignments. Each activity is worth 5%.

- **Web Activity 1:** Due Mon., Jan. 18th by 12:00pm (noon).
- **Web Activity 2:** Due Mon., Mar. 4th by 12:00pm (noon).

You will find the assignments under COURSE MATERIALS and then WEB ACTIVITIES. Assignments should be uploaded to the appropriate Web Activities Drop Box. Remember that you can do these earlier than the due date and submit them to your drop box at any time prior to the due date/time. Late Assignments ARE NOT accepted. A late submission equals a zero!

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**Self-Assessments:** 20% of overall grade. There are 4 self-assessment sections. Each section is worth 5%.

- **Self Assessment 1 (I. What About Me?):** Due Mon., Feb. 4th by 12:00pm (noon)
- **Self Assessment 2 (II. Working With Others):** Due Mon., Mar. 18th by 12:00pm (noon)
- **Self Assessment 3 (III. Life in Organizations):** Due Mon., Apr. 1st by 12:00pm (noon)
- **Self Assessment 4 (IV. New Assessments):** Due Mon., Apr. 22nd by 12:00pm (noon)

If you’ve bought the Student Value Edition of the text, it comes with access to the MyManagementLab. Click on the link that says Student Study Tools. Under that link you will see a link to the Self-Assessment Library (SAL). You will need to complete all of the self-assessments and save your scores to a zip drive each time. If you did not buy the specified Student Value Edition of the textbook, you may purchase online access to the self-assessments from the following website for $35: [http://www.prenhall.com/sal](http://www.prenhall.com/sal).
Also, if you have trouble accessing the self-assessments through MyManagementLab, you may go directly to the www.prenhall.com/sal website and sign in there to access the self-assessments.

For each of the 4 Self-Assessment sections, you will write a full 1-page paper (single-spaced; Times New Roman; 12 pt. font; 1” margins), attach your self-assessment scores for that section, and upload it to the appropriate Self-Assessment dropbox. See Course Home and Self-Assessments for a more detailed explanation of these assignments. You may complete & upload these assignments early and I highly recommend doing so.

**Discussion Board:** 15% of overall grade. Topics will be posted each week related to the assigned chapter(s) for the week. A minimum of 30 discussion postings is the recommended amount.

The discussions are only open for posting during the week for which they are scheduled. Each week’s discussions are open from Monday (12:00am) to the following Sunday (10:59pm). For example, Chapter 2 and 3 discussions open at 12:00a.m. on Mon., Jan. 21st and close at 10:59pm Sun., Jan. 27th.

You must keep up with the scheduled readings for the week. Some weeks you will be required to post to two chapters as opposed to one. Once the chapter has been closed, it will not be re-opened.

Each student is required to make thoughtful posts as well as replies to other students’ posts for the assigned chapter(s). The discussion board will count for the class participation component of your grade. If you were attending class, you would be expected to contribute to each week’s class session, so you should treat the bulletin board as you would treat class participation. As a general guideline, your grade on this portion will be a function of the quality, quantity (30 minimum), and consistency (i.e., a somewhat even distribution of activity throughout the term) of your posts and replies on the bulletin board throughout the semester. Please be aware that 30 posts and replies is simply a suggested minimum number. Thirty posts of very low quality at the end of the semester will not hold as much weight as 25 high quality posts distributed evenly throughout the term. Please also note that heavy activity during the last few days cannot compensate for a lack of participation during the term. Plan to participate throughout the semester.

Students do not have to post to every topic, but it is preferred. Keep in mind that the minimum number of postings suggested is 30; therefore, one could do 3 to 4 posts per week and be in good shape by the end of the semester provided the posts are of high quality.

**Term Paper:** 10% of overall grade. The topic of this paper is “organizational culture”. The paper should be a full 3-page paper.

**Due Mon., Apr. 15th by 12:00pm (noon)**

Instructions for the term paper can by found by clicking on COURSE MATERIALS and TERM PAPER. Student papers will be submitted to the Term Papers Drop Box. Please do not e-mail these papers to me. If you can see it in your drop box, then I can also see it. Any papers that are received past noon will automatically drop one letter grade. For each day thereafter the grade drops another letter grade. (In other words, just get your paper in on time or feel free to submit it as early as you’d like. Procrastination is not recommended!
**NOTE** All papers will automatically be submitted to Turnitin.com. Papers that receive higher than 25% on the similarity index will be reviewed for plagiarism. Using your own words and as few quotations as possible will help keep your score below 25%. Also, make sure you give credit to the authors by using the proper citations.

**Comment on Academic Honesty:** There seems to be a belief among many that anything found on the Internet is free to use as one wishes. The "cut and paste" option also makes it quite tempting. However, information on the web must be properly cited just as you would any "hard copy" periodicals. Keep the following in mind:
1. It is generally not advisable to quote anything verbatim in a paper unless there is an overriding reason to do so, such as the use of a particular phrase or sentence that illustrates a point well and should not be changed. When you do so, you must provide place the statement in quotes in addition to a footnote at the end of the quote. Not placing the statement in quotes implies that the wording is your own.
2. Changing a few words in a sentence (for example, "large" to "big") may alleviate the need for quotes (depending on how much you change), but it is not the best way to go. If you are not going to provide a direct quote, then the material should be stated in your own terms. Changing a couple of words implies laziness.
3. Every idea you get from another source must be cited. Placing 100 citations in a paper does not imply that the work is not original, but that you did a proper job of giving credit where it was due.
4. The real danger in a "cut and paste" approach to report writing is that you end up including a lot of information that is related to the topic about which you are writing, but does not really address what you are trying to say. Putting things in your own words allows you to focus your comments more effectively.
Any deviation from the guidelines concerning quotes and citations constitutes plagiarism, as it suggests that you are trying to submit someone else's work and creativity as your own. If you have any questions, please let me know.

**Extra Credit:** I DO NOT ASSIGN EXTRA CREDIT WORK. PLEASE DO NOT ASK.

**First time eCollege users:** eCollege is user-friendly, but I do recommend that you complete the tutorial that is on the same page where you enter the course (the welcome page). For any technical questions you may contact the eCollege Help Desk at 1-866-656-5511 or by e-mail at helpdesk@online.tamuc.org.

“All students enrolled at the University shall follow the tenets of common decency and acceptable behavior conducive to a positive learning environment.” (See Student’s Guide Handbook, Policies and Procedures, Conduct)

**Students with Disabilities:**
The Americans with Disabilities Act (ADA) is a federal anti-discrimination statute that provides comprehensive civil rights protection for persons with disabilities. Among other things, this legislation requires that all students with disabilities be guaranteed a learning environment that provides for reasonable accommodation of their disabilities. If you have a disability requiring an accommodation, please contact:

Office of Student Disability Resources and Services
Texas A&M University-Commerce
Gee Library
Room 132
Phone (903) 886-5150 or (903) 886-5835
Fax (903) 468-6148
StudentDisabilityServices@tamu-commerce.edu
<table>
<thead>
<tr>
<th>Week of:</th>
<th>Chapter:</th>
<th>Assignment:</th>
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<tbody>
<tr>
<td>Week 1:</td>
<td>Chapter 1: What is O.C?</td>
<td>Begin weekly discussion postings &amp; introduce yourself</td>
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<tr>
<td>Jan 14-20</td>
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<tr>
<td>Week 2:</td>
<td>Diversity in Organizations</td>
<td>Web Assignment 1 Due Mon., 28th, by 12pm (noon)</td>
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<tr>
<td>Jan 21-27</td>
<td>Attitudes and Job Satisfaction</td>
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<tr>
<td>Week 3:</td>
<td>Emotions and Moods</td>
<td>Web Assignment 2 Due Mon., 4th, by 12pm (noon)</td>
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<td>Jan 28-Feb 3</td>
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<tr>
<td>Week 4:</td>
<td>Personality and Values</td>
<td>Web Assignment 3 Due Mon., 25th, by 12pm (noon)</td>
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<td>Feb 4-10</td>
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<td>Week 5:</td>
<td>Perception and Individual Decision Making</td>
<td>Study for Exam 1</td>
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<td>Feb 11-17</td>
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<td>Week 6:</td>
<td>EXAM 1 (Ch. 1-6)</td>
<td>Open 2/18 at 12am Closes 2/20 at 10pm</td>
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<td>Feb 18-24</td>
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<td>Week 7:</td>
<td>Motivation Concepts</td>
<td>Web Assignment 4 Due Mon., 1st, by 12pm (noon)</td>
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<td>Feb 25-Mar 3</td>
<td>Motivation: From Concepts to Applications</td>
<td>Study for Exam 2</td>
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<tr>
<td>Week 8:</td>
<td>Foundations of Group Behavior</td>
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<tr>
<td>Mar 4-10</td>
<td>Understanding Work Teams</td>
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<td>Week 9:</td>
<td>~ Spring Break ~</td>
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<td>Mar 11-17</td>
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<td>Week 10:</td>
<td>Communication</td>
<td>Self-assessment Paper 2 Due Mon., 18th, by 12pm (noon)</td>
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<td>Mar 18-24</td>
<td>Leadership</td>
<td>Study for Exam 2</td>
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<td>Week 11:</td>
<td>EXAM 2 (Ch. 7-12)</td>
<td>Open 3/25 at 12am Closes 3/27 at 10pm</td>
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<td>Mar 25-31</td>
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<td>Week 12:</td>
<td>Power &amp; Politics</td>
<td>Self-assessment Paper 3 Due Mon., 1st, by 12pm (noon)</td>
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<td>Apr 1-7</td>
<td>Conflict &amp; Negotiation</td>
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<td>Week 13:</td>
<td>Foundations of Organizational Structure</td>
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<td>Apr 8-14</td>
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<td>Week 14:</td>
<td>Organizational Culture</td>
<td>Term Paper Due Mon., 15th, by 12pm (noon)</td>
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<td>Apr 15-21</td>
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<td>Apr 22-28</td>
<td>Organizational Change &amp; Stress Management</td>
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<td>Week 16:</td>
<td>EXAM 3 (13-18)</td>
<td>Open 4/29 at 12am Closes 5/1 at 10pm</td>
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<td>Apr 29-May 5</td>
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<td>Week 17:</td>
<td>Catch Up Week</td>
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<td>May 6-10</td>
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**GRADING RUBRIC FOR TERM PAPER**

**“A” (90-100):**

- Writes a well thought-out paper that fully addresses the required topics
- Incorporates pertinent and detailed information from peer-reviewed sources and text(s), providing needed evidence.
- Maintains focus/avoids being sidetracked by tangents
- Presents all information clearly and concisely and in an organized manner
- Avoids distracting grammar/spelling/etc. problems
- Follows APA formatting guidelines exactly
• Provides more than the minimum of 4 peer-reviewed sources and additionally incorporates other sources
• Length of paper meets the requirement

“B” essay (80-89):
• Writes a well thought-out paper that fully covers the topics, but not as thorough as an “A” paper
• Incorporates some pertinent and detailed information from peer-reviewed sources and text(s), providing needed evidence.
• Mostly maintains focus/avoids being sidetracked by tangents
• Presents most information clearly and concisely and in an organized manner with very minor organization problems
• May contain a few distracting grammar/spelling/etc. problems
• Follows APA formatting guidelines almost exact
• Provides a minimum of 4 peer-reviewed sources and incorporates other source(s)
• Length of paper meets the minimum requirement

“C” essay (70-79):
• Addresses the topics, but not as well or thorough as a “B” paper.
• Does not adequately incorporate pertinent and detailed information from peer-reviewed sources and text(s), providing needed evidence.
• Doesn’t maintain focus and gets somewhat sidetracked by tangents and strays from the topic (more than a “B” paper)
• Presents little information clearly or concisely and in lacks organization in many areas
• May contain several distracting grammar/spelling/etc. problems
• Somewhat tries to follow APA formatting guidelines
• Provides a minimum of 4 peer-reviewed sources
• Length of paper almost meets the minimum requirement

“D” essay (60-69):
• Does not directly address the topics
• Does not adequately incorporate pertinent and detailed information from peer-reviewed sources and text(s) or provide needed evidence.
• Lacks focus and gets sidetracked by tangents and completely strays from the topic (more than a “C” paper)
• Information is not clearly or concisely presented and in lacks overall organization
• Contain many distracting grammar/spelling/etc. problems
• Doesn’t follow APA formatting guidelines
• Provides a minimum of 3 peer-reviewed sources
• Length of paper doesn’t the minimum requirement

“F” essay (59 and below):
• Does not address the chosen subject
• Does not incorporate pertinent information from peer-reviewed sources and text(s)
• Complete loss of focus and gets continuously sidetracked by tangents and completely strays from the topic
• Information is unclearly presented and in lacks total organization
• Contains much distracting grammar/spelling/etc. problems and is basically incomprehensible
• Doesn’t use APA formatting guidelines
• Doesn’t provides peer-reviewed sources
• Length of paper doesn’t the minimum requirement
GRADING RUBRIC FOR WEB ACTIVITIES/SELF-ASSESSMENTS

“A” (90-100):

- Writes a well thought-out paper that fully addresses the required topics
- Incorporates pertinent and detailed information from provided source(s).
- Maintains focus/avoids being sidetracked by tangents
- Presents all information clearly and concisely and in an organized manner
- Avoids distracting grammar/spelling/etc. problems
- Follows designated formatting and length guidelines exactly

“B” essay (80-89):

- Writes a well thought-out paper that fully covers the topic, but not as thorough as an “A” paper
- Incorporates some pertinent and detailed information from provided source(s).
- Mostly maintains focus/avoids being sidetracked by tangents
- Presents most information clearly and concisely and in an organized manner with very minor organization problems
- May contain a few distracting grammar/spelling/etc. problems
- Follows designated formatting and length guidelines almost exactly

“C” essay (70-79):

- Addresses the topics, but not as well or thorough as a “B” paper.
- Does not adequately incorporate pertinent and detailed information from provided source(s).
- Doesn’t maintain focus and gets somewhat sidetracked by tangents and strays from the topic (more than a “B” paper)
- Presents little information clearly or concisely and in lacks organization in many areas
- May contain several distracting grammar/spelling/etc. problems
- Somewhat tries to follow designated formatting and length guidelines

“D” essay (60-69):

- Does not directly address the topics
- Does not adequately incorporate pertinent and detailed information provided source(s).
- Lacks focus and gets sidetracked by tangents and completely strays from the topic (more than a “C” paper)
- Information is not clearly or concisely presented and in lacks overall organization
- Contain many distracting grammar/spelling/etc. problems
- Doesn’t follow designated formatting and length guidelines

“F” essay (59 and below):

- Does not address the subject
- Does not incorporate pertinent information from provided source(s).
- Complete loss of focus and gets continuously sidetracked by tangents and completely strays from the topic
- Information is unclearly presented and in lacks total organization
- Contains much distracting grammar/spelling/etc. problems and is basically incomprehensible
- Doesn’t use designated formatting and length guidelines
<table>
<thead>
<tr>
<th>Criteria</th>
<th>Unacceptable 0-1 Points</th>
<th>Acceptable 2 Points</th>
<th>Good 3 Points</th>
<th>Excellent 4 Points</th>
<th>Assigned Grade</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frequency</td>
<td>Participates not at all.</td>
<td>Participates 1-2 times on the same day.</td>
<td>Participates 3-4 times but postings not distributed throughout week.</td>
<td>Participates 4-5 times throughout the week.</td>
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</tr>
<tr>
<td>Initial Assignment Posting</td>
<td>Posts no assignment.</td>
<td>Posts adequate assignment with superficial thought and preparation; doesn’t address all aspects of the task.</td>
<td>Posts well developed assignment that addresses all aspects of the task; lacks full development of concepts.</td>
<td>Posts well developed assignment that fully addresses and develops all aspects of the task.</td>
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</tr>
<tr>
<td>Follow-Up Postings</td>
<td>Posts no follow-up responses to others.</td>
<td>Posts shallow contribution to discussion (e.g., agrees or disagrees); does not enrich discussion.</td>
<td>Elaborates on an existing posting with further comment or observation.</td>
<td>Demonstrates analysis of others’ posts; extends meaningful discussion by building on previous posts.</td>
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</tr>
<tr>
<td>Content Contribution</td>
<td>Posts information that is off-topic, incorrect, or irrelevant to discussion.</td>
<td>Repeats but does not add substantive information to the discussion.</td>
<td>Posts information that is factually correct; lacks full development of concept or thought.</td>
<td>Posts actually correct, reflective and substantive contribution; advances discussion.</td>
<td></td>
</tr>
<tr>
<td>Clarity &amp; Mechanics</td>
<td>Posts long, unorganized or rude content that may contain multiple errors or may be inappropriate.</td>
<td>Communicates in friendly, courteous and helpful manner with some errors in clarity or mechanics.</td>
<td>Contributes valuable information to discussion with minor clarity or mechanics errors.</td>
<td>Contributes to discussion with clear, concise comments formatted in an easy to read style that is free of grammatical or spelling errors.</td>
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</tbody>
</table>

*Total Points Possible: 20*