## Dwight D. York

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# CAREER SUMMARY

Over 35 years of experience in all phases of business, including owning and managing two retail businesses, working in the agriculture equipment, banking, and technology industries for three large corporations (New Holland, Bank of America, and Dell Services).

# **EDUCATION**

Master of Business Administration (1995) College of Business, Texas A&M University Commerce, Commerce, Texas, Beta Gamma Sigma

Batchelor's of Science (1976) Majors: Economic and Agriculture, Texas A&M University Commerce, Commerce, Texas

# EXPERIENCE

#### Wylie ISD (9/2021 – 3/2023)

#### Substitute Teacher

• Perform the duties of the teacher in their absence and provide classroom management for assigned subjects.

#### NTT Data Services (formerly Dell Services) (2/2016 – 11/2019)

#### **Delivery Specialist Advisor**

- Responsible for developing, establishing, and maintaining on-going customer relationships and programs with strategic partners to produce sales opportunities within the finance, patient accounting, business intelligence and document management portfolios for Tenet Healthcare.
- Liaison across multiple support organizations to ensure alignment and coordination of cross functional resources and processes impacting SDLC project delivery using agile, waterfall and hybrid processes.

- Accountable for forecasting and managing revenue and expenses to meet target profit margins.
- Coordinated the activities of technical solution team members to meet contract obligations.
- Creation and management of contracts for IT delivery resources.
- Reviewed customer business strategies to prioritize the projects to align with the strategic goals.

# Apex Systems (1/2015 – 2/2016)

## Contracted to Dell Services as Business Systems Sr. Advisor

• Responsible for developing, establishing, and maintaining on-going customer relationships and programs with strategic partners to produce sales opportunities within the finance and portfolios for Tenet Healthcare.

# Bank of America (2/1990 – 8/2014)

Senior Service Delivery Consultant (Senior Vice President) 2/2007 - 8/2014

- Performed as part of a technology team to cultivate key client relationships and ensure elevated levels of customer satisfaction.
- Accountable for multiple infrastructure projects following SDLC (up to 50) ranging in scope and complexity from minor enhancements to large scale upgrades.
- Accountable for infrastructure delivery in Latin America and Canada.

Finance Manager (Vice President) 8/2002 - 2/2007

- Successfully managed the Fleet merger transition budget exceeding all financial forecast targets.
- Managed the variance in the line item forecast variances for Consumer Technology budget from over 5% down to less than 2%.

# Senior Financial Analyst (Vice President) 5/2000 - 8/2002

- Controller for \$200MM annual forecast & budget for Mainframe equipment and Mid-range equipment and software responsible for planning, forecasting and variance analysis and reporting.
- Team leader for successfully realigning \$60MM in equipment budget for the purpose of centralizing control of mid-range equipment purchasing and expense.

# Business Analyst (Vice President) (5/1994 - 5/2000)

- Developed accounting reports using IBM Query tool to capture cash flows & accruals for a Collateralized Loan Obligation (CLO) Trust allowing the Bank to be the first on the market with this product.
- Key member of the team implementing a new syndicated loan system (ACBS), providing automated cross application verification of converted data.

Loan Administration Team Leader (4/1991 - 9/1991)

• Managed special project team that performed research and audit of collateral files for compliance with Credit policy and Federal regulations.

Loan Documentation Specialist (2/1991 - 4/1991)

• Reviewed commercial and real estate loans documentation for conformity to Credit Policy, legality of filed liens, and compliance with Federal regulations.

Loan Administrator (12/1990 - 2/1991)

• Prepared Loan Documents for Commercial Loans.

## Paralegal (2/1990 - 12/1990)

• Reviewed credit and collateral documents for legal and credit policy compliance.

## Temporaries Inc. - Paralegal for NationsBank (2/1989 - 2/1990).

• Reviewed credit and collateral documents for legal and credit policy compliance.

#### <u>Military Service in the US Army - Ft. Riley, Kansas - Equipment Records & Parts</u> <u>Specialists (Honorable Discharge Rank of E-4) (1986 - 1989)</u>

#### United Insurance - Marshall, Texas - Salesman (5/86 - 9/86)

• Sales of Life, Accident & Home insurance.

# East Texas Home Improvement / Discount TV - Mt. Pleasant, Texas - Owner & Manager (12/82 - 4/86)

• Retail operation employing six people. Sold Electronics, Appliances, Carpet, Wallpaper & Lighting retail, and wholesale.

# The Stewart Company - Dallas, Texas (10/81 - 12/82)

- Salesman wholesaled Zenith Electronic Products.
- Salesman wholesaled Mitsubishi Tractors.

#### Sperry New Holland - Chickasha, Oklahoma - Parts Manager (1/81 - 9/81)

• Parts sales for retail farm machinery dealership.

## Jones County Implement - Stamford, Texas - Business Manager (3/80 - 12/80)

• Provided all internal accounting and payroll functions for a privately held Corporation.

## Sperry New Holland - Arlington, Texas 2/77 - 3/80)

- Sales Representative wholesaled farm machinery.
- Finance Representative approved wholesale floor planning and retail contracts.
- Distribution Planner routed delivery of farm machinery from factory to retail dealers.

## Bill King's Brake-0 6/1976 – 12/1977

• Retail Store Manager

# **COMMUNITY SERVICE AND RECOGNITIONS**

2022 Texas A&M University Commerce Distinguished Alumni 2012-2023 Director Texas A&M University Commerce Foundation 2007-2011 President Texas A&M University Alumni Association 1996-2012 Director Texas A&M University Alumni Association 2000 President Alpha Gamma Rho Beta Lambda Alumni Association Past volunteer Dallas Habitat for Humanity Past member of Lions Club and Jaycees 2017 Recognized as Grass Roots Lion 2006 Texas A&M University Commerce Founders Circle 2008 Texas A&M University Commerce Heritage Society 2011 Texas A&M University Commerce Rayburn Society

# **CERTIFICATIONS**

ITIL Service Management Foundations Version 3 Six Sigma Greenbelt