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| Lance Woodard  Executive Leader and Strategic Planner  Aerospace, Defense, and Technology  Contact Information:  Phone: 903-217-2243  Email: woodardlw69@gmail.com | | |  |  |
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| Profile |  | Key experience |  | Profession |
| A high achieving Executive Manager, with top-level experience of strategic planning, operational delivery and change leadership. Comfortable with ambiguity and complexity at Board and Program level issues and problem solving while utilizing a balancing of resources to meet the most demanding targets. A very strong team player with excellent communication skills at all levels. Highly skilled in developing positive performance in teams and individuals. | * Taking dispirit teams of mixed abilities and shaping the conditions that raised performance to deliver results. * Inspirational leadership under pressure of change. * Maintaining a clear focus on benefits; linking strategic concepts to capability delivery. * A proven influencer in demanding negotiating environments. * Finding a path through complexity and ambiguity. | General Manager – Reconnaissance Programs |
| Military Background |
| United States Navy 1989-1995 |
| Security Clearance |
| Top Secret/SCI |
| Qualifications/Education |
| MBA – Texas A&M University – Commerce, Texas  BS (Mathematics) – Texas A&M University - Commerce, Texas  AS (Management) – Tyler Junior College Tyler, Texas |
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Key Skills

Leadership and Change

* Designed, initiated and gained funding for a transformation program to build three Rivet Joint Aircraft for the United Kingdom. This program was valued at ~$850M over an eight-year period of performance. Through this program, we have expanded the Intelligence, Reconnaissance and Surveillance (ISR) footprint for the United States and its Allies while helping to protect the United States Air Force RC-135 ISR Program.
* Lead a team of 68 Program Managers/Directors and 385 Field Service Engineers in 2 Operating Locations within the United States and 7 outside the United States to give 24/7/365 support to the RC-135 Fleet and the war fighter. The fleet encompasses the Rivet Joint, Cobra Ball, Combat Sent, Constant Phoenix and Trainer aircraft as well as all of the ground processing and support systems.
* Enacted a major change project that designed and implemented a radical new operating model for aircraft periodic depot maintenance program. Established invigorated processes that drove the cycle time from 24-26 months to 17-18 months. This new process enabled the United States Air Force to have more aircraft available to cover all tasking from Air Combat Command.

Strategy and Management

* Manage the $1B RECON Program. We work with the Big Safari Acquisition Program Office at Wright Patterson AFB in Dayton, OH along with our end user, the 55th Wing at Offutt AFB in Omaha, NE, to develop the requirements to keep our program at the cutting edge of the battlefield.
* At a time of constrained Defense spending, our team produced and implemented a cost avoidance project that allowed our team to realize a 20% reduction in support cost. The money was redirected back to our team in the order of new requirements and engineering effort.
* Leading the push for an ISR Transformation that will allow our platform to gain more capability and mission sets along with keeping our program relevant with the ISR portfolio for the Department of Defense. This transformation will broaden our platforms from an Electronic Intelligence and Communications Intelligence collector to a “Multi-Intelligence” platform.

Recent Career History

**General Manager – Reconnaissance Programs (November 2019 – Present)**

* Chief of Strategy for Growth (Competitive and Foreign Military Sales)
* Develop/Manage IRAD path for growth through innovation
* Continue to develop an Executive Leadership Program for High Potential employees

**Vice President – Reconnaissance Programs (April 2015 – November 2019)**

* Program Growth of 26% over a 4 year period
* <5% regrettable attrition over a 4 year period
* Manage an annual overhead budget of $4M
* Lead a team that is responsible for >5000 jobs at L3Harris across all functional organizations

**Director – Rivet Joint Engineering Programs and Flight Operations (July 2009- April 2015)**

* Led a team of 38 Program Managers and was responsible for suppling the funding and management for >1700 engineers of all disciplines
* Led the development of moving our team from a traditional development engineering approach to an agile development style
* Led a team responsible for all aircraft deliveries during ground and flight test

**Program Manager – Various Disciplines for the Rivet Joint Program (July 2004 – July 2009)**

* Led the Material/Logistics Program for 12 months
* Led the Engineer/Development Program for 12 months
* Led an aircraft team through a Periodic, Depot and Maintenance Effort for an RC-135 for 12 months
* Led the cross functional team that was in charge of ground and flight test for 12 months
* Led the Engineering, Procurement and Fabrication team for 12 months

**Operations Manager (Feb 1997 – July 2004)**

* Led the cross functional (>100 technicians/electronic assemblers) that designs, builds and test complex electronic units
* Developed and executed bidding and proposal efforts for ~ $50M annually

Education and Professional Development

* L3 Corporate Senior Development Leadership Program (12 Months)
* L3 Presidents Leadership Program (12 months)
* Masters of Business Administration, Texas A&M University – Commerce, Texas
* Bachelor’s Degree in Mathematics, Texas A&M University – Commerce, Texas
* Associate’s Degree in Management, Tyler Junior College – Tyler, Texas

Community Involvement

* Board of Directors – Hunt County Food Bank (2010-2015)
* Chairman of the Wesley Foundation Board at Wesley United Methodist Church (2010-2013)
* Financial Oversight Board at Wesley United Methodist Church (2009-2013)
* Board of Directors – Caddo Mills ISD Education Foundation (2015-2017)
* Board of Directors – Greenville ISD Education Foundation (2012-2015)
* Association of Old Crows (2010 – Present)
* Big Safari Association (2011 – Present)
* 55th Wing Association (2015 – Present)